

# TESCO TERMINAL NEWS

TESCONEWS VOLUME #3

DECEMBER 2002

## TESCO THANKS YOU ... FOR 2002!!

### **YOU MADE 2002 A VERY SPECIAL YEAR FOR TESCO**

Each year has its own personality. Some are good. Others are great. And, because of you, 2002 has been a great year for TESCO. Thanks!!

### **SUCCESS BREEDS SUCCESS**

TESCO isn't just "a company", it's a team of dedicated people with a singular focus on you. We find that the harder we try for you, the more successful you are. And, the more successful you are, the more successful we are too. Success breeds success ... and we know it all begins with you. Thank you for our success !!

### **ONE PLUS ONE EQUALS THREE!**

Okay, so it's not good math. But, it's true. Good customers like you appreciate good service, and when you get it, we both win! When we both win we are richer than the sum of our efforts. It's a little like the parable of the basket of fishes. When you take one out, miraculously, one more appears! It's no miracle that you enrich our lives. But it is very special! Thanks!!

### **SPECIAL PEOPLE. SPECIAL MENTION**

You know who you are ... and you know we know too. You played a big part in our 2002. You called us for assistance. When we were done you made sure we knew how appreciative you were. You opened doors for us when we needed it. You supported us when things got tough. You stayed those long hours with us, side-by-side, even when you should have been home with your loved ones. As the Holidays approach, we want you to know we will work extra hard to make sure you can be home for the holidays. You've gone the extra mile for us ... now it's our turn! Thanks!!

### **LOOK FOR YOUR DISCOUNT!**

You have helped make 2002 a banner year for us. Now it's our turn to show you our appreciation!

So, during December and January, all the parts you buy from Tanya will be discounted. We're calling it the THANY (TESCO Holiday and New Year) discount. Look for it on our invoices. It's just our way of giving a little something back, and saying a special, "Thanks ... from your TESCO Team!!"



## A CHRISTMAS STORY

New York Sun Editorial, 1897

We take pleasure in answering thus prominently the communication below, expressing at the same time our great gratification that its faithful author is numbered among the friends of The Sun:

*I am 8 years old. Some of my little friends say there is no Santa Claus. Papa says, "If you see it in The Sun, it's so." Please tell me the truth, is there a Santa Claus?*

**Virginia O'Hanlon**

Virginia, your little friends are wrong. They have been affected by the skepticism of a sceptical age. They do not believe except they see. They think that nothing can be which is not comprehensible by their little minds. All minds, Virginia, whether they be men's or children's, are little. In this great universe of ours, man is a mere insect, an ant, in his intellect as compared with the boundless world about him, as measured by the intelligence capable of grasping the whole of truth and knowledge.

Yes, Virginia, there is a Santa Claus. He exists as certainly as love and generosity and devotion exist, and you know that they abound and give to your life its highest beauty and joy. Alas! How dreary would be the

world if there were no Santa Claus! It would be as dreary as if there were no Virginias. There would be no childlike faith then, no poetry, no romance to make tolerable this existence. We should have no enjoyment, except in sense and sight. The external light with which childhood fills the world would be extinguished.

Not believe in Santa Claus! You might as well not believe in fairies. You might get your papa to hire men to watch in all the chimneys on Christmas eve to catch Santa Claus, but even if you did not see Santa Claus coming down, what would that prove? Nobody sees Santa Claus, but that is no sign that there is no Santa Claus. The most real things in the world are those that neither children nor men can see. Did you ever see fairies dancing on the lawn? Of course not, but that's no proof that they are not there. Nobody can conceive or imagine all the wonders there are unseen and unseeable in the world.

You tear apart the baby's rattle and see what makes the noise inside, but there is a veil covering the unseen world which not the strongest man, nor even the united strength of all the strongest men that ever lived could tear apart. Only faith, poetry, love, romance, can push aside that curtain and view and picture the supernal beauty and glory beyond. Is it all real? Ah, Virginia, in all this world there is nothing else real and abiding.

No Santa Claus? Thank God he lives and lives forever. A thousand years from now, Virginia, may 10 times 10,000 years from now, he will continue to make glad the heart of childhood.

Merry Christmas and a Happy New Year!!!!

Visit us on-line at [www.tescousa.com](http://www.tescousa.com)

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TERMINAL NEWS

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**'TIS THE SEASON !! MERRY CHRISTMAS,  
HAPPY MANUKAH, HAPPY NEW YEAR !!!!**

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