



## TESCO MODERNIZES 16 TERMINALS

### **TESCO CHOSEN TO MODERNIZE 16 TERMINAL VAPOR CONTROL SYSTEMS.**

Some liquid terminal vapor control systems have been in place for nearly thirty years. Each of these was controlled by antiquated relay logic. Instruments were crude and rudimentary. Even systems placed in service in the last ten years can stand some modernization to keep them current.

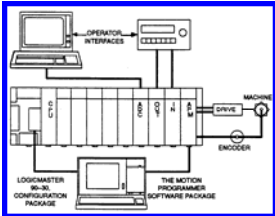
When this major oil company decided to upgrade several of their terminals, they chose TESCO. The decision was easy. TESCO was familiar with their operation, their needs, and their equipment. TESCO's service rates are well known, but more importantly, TESCO's reputation for honesty and fairness in its business dealings made TESCO an easy choice for this work.

Faster computers and widespread computer literacy drove this project. The goal was to upgrade both software and hardware to bring these units literally ON LINE! "The cost of this technology is finally both reliable and affordable." said Tim

Hammond, TESCO's President. "Today, we can economically modernize a system so the client can not only see it operate, but change the operating parameters, and do it right from the comfort of his own office", Hammond says.

Most vapor systems are controlled by GE 311 or 313 PLC's. These low-end computers are replaced with 10-slot Model 364's to give the system the high speed control needed for control and on-line monitoring. Then a Yokagawa multi-channel recorder/transmitter is integrated with new temperature and pressure/vacuum transmitters, existing or new CEM's, and glycol temperature control system. The whole package is tied to a high-speed modem to allow for two-way remote communication.

"We love these new systems. I can tweak my vapor units on-line on my office computer... or on my laptop at home. I don't drive hours to troubleshoot a system any more. It saves me time and money, and in this business today, that's a must!", said one satisfied customer. Call TESCO for more information!



## SIMPLICITY ... A WAY OF LIFE !!

Simplicity ... a word most of us love. It is the root of the famed "KISS Philosophy" we practice. It is a cornerstone of our industry. And, it is the name of the software that makes many of our plant systems work! GE Simplicity, that is. This software is intuitive. And given a little training, everyone can work with it!

TESCO's field people are completely trained in the GE Simplicity software. "We can troubleshoot, adjust, write code, and even train your operators.", says Mark Vibbert, TESCO's service coordinator. "Simplicity makes it easy!" Call Mark for any of your service needs.

## ILTA 2003 JUST AROUND THE CORNER. SEE YOU THERE!

In a few weeks thousands of ILTA members and guests will join together for the 2003 ILTA Conference.

"TESCO will be there too!", says Tim Hammond, TESCO's president. "Look for us to announce something BIG ... something new!", he says with a noticeable glimmer in his eye. "You won't want to miss the TESCO booth or the TESCO hospitality suite this year!!"

See us at <http://www.tescousa.com> and learn more on-line. Or give us a call at 1-317-872-4321 or 1-800-872-7152.

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## TESCO TERMINAL NEWS

### TESCO

P.O. BOX 681246

Indianapolis, IN 46268-7246

Call 1-800-276-7152 or 317-872-4321

Sales and Service: Tim Hammond

**AT ILTA 2003 ... TESCO WILL INTRODUCE SOMETHING NEW. DON'T BE LEFT OUT!! VISIT THE TESCO BOOTH AND OUR HOSPITALITY SUITE TO GET IN ON ALL THE EXCITEMENT.**

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