

TESCO TERMINAL NEWS

TESCONews VOLUME #6

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Introducing SYMEX Americas™



TESCO President Tim Hammond Introduces New Vapor Recovery System at ILTA 2003

"The industry we serve has changed a lot in the past few years," says Tim Hammond, President of TESCO, one of only a few companies that provides full and trusted service to the terminal industry.

"With change all around us, we wanted to initiate meaningful change too. We found Symex. Symex had captured the vapor recovery business in Europe with an innovative new technology and a more comprehensive approach. One hundred and thirty new and retrofit Symex vapor recovery systems have gone into service in the past decade, proving to us that they have found their place in our industry. So, with that experience behind them, we asked ourselves why we shouldn't help bring Symex to the States."

We did it! TESCO officially introduced SYMEX Americas, LLC to the terminal and vapor control industry in the Western Hemisphere at the ILTA 2003 Convention held in Houston just a few weeks ago.

The New DRYVac™ Vapor Recovery System From SYMEX Americas, LLC



"It's smaller, simpler, and better than the older systems we service," says Mark Vibbert, TESCO's Manager of Operations. *"Just think, no more glycol to buy. No more separators or heat exchangers to plug up. No more noisy liquid ring pumps, rattling your office windows! This unit is easier to set, and much easier to work on."*

It must be true. But with over 130 of these units running in Europe, Africa, Asia and the Middle East, a visitor to TESCO's ILTA 2003



booth asked, "Is it REALLY new?" Ties Mulder (left) and Tim Hammond (middle) explain that this technology is NOT NEW to the world, only new to the Western Hemisphere. *"That's why Symex sought out TESCO,"* explains Mulder, Sales manager for Symex S.A. (France). *"We wanted to introduce it here in The Americas."*

The first USA DRYVac™ system has now started up. It went smooth. The unit is working perfectly. So now there are 131 DRYVac™ systems worldwide!



ANOTHER FIRST FOR TESCO!!

Just as the ILTA 2003 Convention got underway, **TESCO** and Symex service technicians commissioned the first DRYVac™ in the Western Hemisphere. This **TESCO** "FIRST" happened in Coraopolis, PA.

The system replaced an old McGill vapor recovery system. In the words of the **TESCO**'s client, "The old unit was too small and we needed to replace it. We went out for bid, and Symex won."

"This will be the first of many new units

and retrofits to older units sold by SYMEX Americas in all of the advanced countries of the Western hemisphere." said Ties Mulder, the Sales Manager for Symex S.A. (France). "We expect this technology to become the standard of the industry. it's so simple. it makes everything else obsolete!"

After nearly 30 years of "sameness", it's high time someone introduced something new. It's no surprise that it is brought to you by **TESCO**, the most trusted name in terminal technologies.

To learn more, please visit our GREAT NEW WEBSITE <http://www.tescousa.com> or <http://www.symexamericas.com> to learn more on-line. Or simply call us at 1-317-872-4321 or 1-800-276-7152.

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Sales and Service: Tim Hammond

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DRYVac™ Vapor Recovery Systems. Complete new systems. Retrofit systems. We'll even retrofit your old system in about a week. Call us toll free to find out more!