

TESCO TERMINAL NEWS

TESCONews VOLUME #7

APRIL 2004

TESCO Awarded Lubrizol™ & Protego Distributorships

TESCO and Lubrizol Team Up

Lubrizol and TESCO. Names you already trust. Together, the Lubrizol-tesco team brings you the best of both. Reliable additive injection, accurate blending control, guaranteed price, and super service, from "MiniPaks" to "Ethanol BlendPaks"!



"Blending is the hot topic today" says Mark Vibbert, TESCO's Operations Manager. "With MTBE phasing out and Ethanol taking its place, more and more terminals are upgrading to Lubrizol's Ethanol Blenders." Here are a few of the reasons why:

- Quick Turnkey Installation.
- Hand held remotes.
- AC or DC input pacing pulses.
- Accuracy: 100 pulses per minute.
- Alarm, feedback, and pump control.
- DC factored additive pulse output.
- Optional 4 - 20 ma pacing input.
- 12 VDC for transmitters and automation converters.



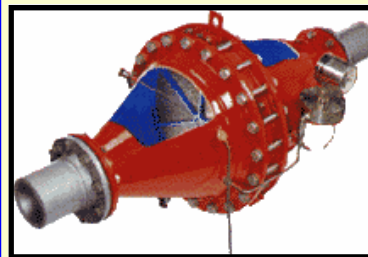
You know you can trust TESCO to make sure installation goes smoothly. That translates to reduced man-hours and downtime. Experience counts. Our hands-on approach means that your new Lubrizol system will go in right and be easy to operate, adjust, and maintain.

When you want 100% additive injection integrity or 100% blending integrity, think Lubrizol.

And, from now on, when you think Lubrizol, think TESCO and Mark at TESCO for your Lubrizol product and service needs. You can reach Mark Vibbert at 1-800-276-7152 toll free or direct at 317-872-4321.

Protego: A World Leader in Flame Safety Systems

Protego and Flame Safety go hand in hand! So do Protego and TESCO! They are both names you can trust. At TESCO, we're on a mission to eliminate scenes like the one at the right. "Flame safety is a subject we really understand," says Tim Hammond, TESCO's President. "We're on a mission." says Hammond. "With over 300,000 flame arrestors improperly installed in the US petroleum industry alone, we have a lot of work to do!" We looked long and hard for a firm we could trust. Protego is that firm. We're staking our reputation on them for flame, deflagration or detonation protection.



Protego's design is so superior, it almost sells itself. In larger sizes, the thin "sandwich-style" stacked element design makes it the ONLY system a single person can disassemble, clean and reassemble without help in the field. Couple that with Protego's experience and TESCO's application expertise and you have a winning combination.

So, the next time you are in the market for a flame safety system that you can actually maintain, think TESCO/Protego. We have teamed up to provide the selection, sizing, turnkey installation, and the after-installation service you know you can depend on. For the best flame safety products available today, call toll free 1-800-276-7152 or 317-872-4321 for a free quote today!



TESCO IS GROWING TO MEET YOUR NEEDS

If it's not good for you, we're not doing it! We try hard to stay focused on your needs. This way, whatever we do is geared to benefit you. If it doesn't, it's "toast"!

We have introduced several new and innovative products and services just in the past year or two. Here are just a few:

- Our Carbon Exchange Program (CEP™). When you buy a new batch of carbon, you send your spent carbon in for credit instead of throwing away money on carbon disposal fees.
- Our new Hydrocarbon Break Through Monitor (HCBM™). It saves thousands compared to a CEM, and does the same job!

- Our SYMEX Americas Vapor Recovery System (VRS™). Lowers electric costs by over 30% while eliminating all those messy drums of glycol seal fluid!
- Our wireless communications systems eliminate costly long runs of conduit and wiring.
- Our Lubrizol line of additive/blending systems take you a notch higher.

There are so many others to mention ... a few pictures may refresh your memory!



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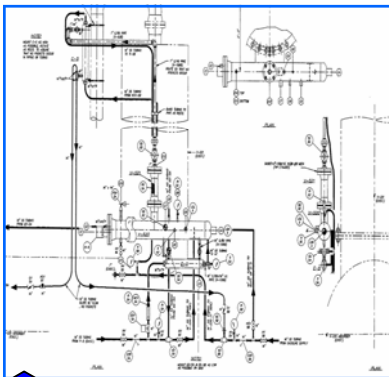
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Call 1-800-276-7152 or 317-872-4321

Sales and Services — Tim Hammond

Stamp
Goes
Here



Customer Address Label Goes Here

This is our innovative glycol reconcentrator. Developed by an industry expert, it's proven to save thousands in glycol replacement costs annually! Or better yet, let us retrofit your old VRU with our proven DRYVac™ vapor recovery system. It completely eliminates the glycol, separator, the heat exchanger, pump, and all of the other glycol issues. DRYVac™ - a simpler, smarter, better VR system.