

TESCO TERMINAL NEWS

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TopTech & TESCO Team Up

Getting Into the 21st Century



Top-Tech, a leader in terminal automation, and TESCO, a leading terminal service organization, have teamed up to install

Top-Tech's latest automation systems in over 50 fuels loading terminals in the mid-west and east coast.



TESCO's crews have moved from terminal to terminal to almost seamlessly remove the old systems and install the new ones in record time. With so many terminals involved, minimizing terminal downtime was a prime requisite for this automation upgrade project.

Additive Blending Upgrades too!

As TESCO's crews accomplished the terminal automation upgrades described above, they also modified the loading



racks in many terminals to accept new Acu-Load Blend-Pak automatic additive injection systems. These 21st century systems more accurately add the special gasoline and diesel additives from each major gasoline marketing firm, making their fuels proprietary to their retail stations.



Correct installation is the key to effective additive injection. Sometimes, the fuels piping has to be significantly altered

to get the right additive into the correct line. This is where TESCO shines. TESCO's 15+ years of experience in loading terminal service work means there are no surprises and translates to a job well done, each and every time. You can trust TESCO to do it right the first time, and every time!

**TESCO's SYMEX Americas
Division Awarded VRU Runtime
Reliability Bonus for 2005!**

Uptime performance is key in any terminal operation. In terminal vapor control the current wisdom is that vapor combustion systems are more reliable than vapor recovery systems, averaging 98% uptime. This comes from the fact that most recovery systems are entering their second, third, or even fourth decade of continuous operation, and the components are at the end of their usable life. While economics favor vapor recovery in most terminal over combustion, reliability remains a key issue. So, what to do?

One major terminal operator, favoring

combustion because of perceived reliability, but influenced by the opportunity to recover over 250,000 gallons of gasoline annually, opted for a DRYVac™ recovery system offer with a bonus-penalty clause. If the unit ran more reliably than a typical vapor combustor the client would pay. If the unit caused excessive terminal downtime, they would get paid. This unorthodox approach recently resulted in the client rewarding us with a reliability bonus for 99.98% on-line performance for 2005.

And you thought vapor recovery systems couldn't be that reliable? Now you know different!



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