

# WANT AN ETHANOL PROOF VRU!

## **DRYVac™ Systems are Not Affected by Ethanol, Unlike Your VRU!**

It seems like everything around us is always changing, doesn't it?! In 1976, when Jim McGill invented and patented the first VRU, like the one you have, life was good. There wasn't any MTBE or Ethanol being added to domestic gasoline back then. That first VRU worked just fine! So good, in fact, John Zink bought McGill and the rest is history.

Now, here we are 31 years later and times have changed ... a lot! Modern anti-knock products like MBTE, TAME, and Ethanol really mess with your VRU. You buy a lot more seal fluid than before, and your unit struggles to pass emissions tests. It costs more and more to run it. It takes more maintenance. What to do, what to do?

Some folks are shifting to vapor combustion systems. These systems are much simpler, and they work almost no matter what. For those who switch there's far less downtime, and life is good ... or so it seems.

But, with wholesale gasoline prices above \$2.00/gallon, every gallon of gasoline they burn is \$2.00 they don't have to spend on something else! In a typical four bay termi-

nal that will cost them, or their companies, over three quarters of a million dollars in 2007 ... that's right, \$750,000!!

Let's see, burn and get nothing or recover and get \$750,000 ... it's not a tough decision unless you have to spend all your time and energy keeping that old recovery unit running, and it keeps shutting down your terminal! Then, burning your truck vapors sounds better and better, doesn't it, even with all the talk about global warming?

But what if there was a way to get that \$750,000 to flow to your bottom line each year without downtime worries or maintenance issues? Would you look at such an alternative? If so, do we have a deal for you!

### **Retrofit with DRYVac™**

It's almost as simple as it sounds. You call us. We come out and look your system over. We talk over your current and future loading expectations. We go home and send you a priced proposal that shows you what burning your vapors will cost you and how much you can make by recovering with a system that is totally unaffected by Ethanol, MTBE, TAME or any other additive. The economics will blow you away,

*(Continued on page 2)*

Continued from Page 1

but they still probably won't convince you. So, we give you something unheard of before now. We give you a performance guarantee with teeth. If you're down because of our system more than you would have been with that simple, reliable vapor combustor, we'll pay you for the downtime!

**No Risk to You!**

That way you are not gambling ANYTHING! If we're right your terminal pockets 3/4 of a million bucks each year with no downtime. If we're wrong you still get the \$750,000 and we pay for the downtime! How can you loose? You can't!

By the way, they'll still sell you that same

old VRU, wet vacuum pump, seal fluid and all. Ethanol will mess it up in no time! We consider that technology to be obsolete, so we don't even offer it for sale!

We developed this technology here in the US when our competitors wouldn't consider it. Now that we've proven it they've started offering their version without the guarantees. We know our system is the best, and all we ask is to let us show you how.

**Interested?**

Well, if you're still skeptical, we can't blame you. Trying something new takes a leap of faith no matter how convincing we might be. But, if you are interested, even just a little bit, call Tim Hammond at 317-872-4321 and ask him to come talk to you.

©2006 TESCO, INDIANAPOLIS, INDIANA

FOLD

**TESCO  
TERMINAL NEWS**

**TESCO**  
P.O. BOX 681246  
INDIANAPOLIS, IN 46268-7246  
CALL 1-800-276-7152 OR 317-872-4321  
SALES AND SERVICES: MARK VABBERT OR TIM HAMMOND

Stamp  
Goes  
Here

Customer Address Label Goes Here

**TESCO. Dry VRU Retrofit Headquarters!!**